

SUBJECT: Pension Plan Actuarial Valuation

DES MOINES WATER WORKS Board of Water Works Trustees

Agenda Item No	PEN-III
Meeting Date: July	25, 2017
Chairperson's Signa	nture Yes No

AGENDA ITEM FORM

Although the DMWW Pension Plan was frozen at December 31, 2013, contributions to the plan will continue for some time. One of the main principles of pension funding is that the cost of retirement benefits for a current employee should be paid during the years of service of that employee. Although frozen, benefits will continue to be funded over the remaining working years of employees.

DMWW uses the services of the Principal Financial Group to prepare an annual actuarial valuation of the pension plan. Included in the valuation is the calculation of an "actuarially determined contribution (ADC)" for the pension plan. The ADC for 2017 is \$1,029,589.

FISCAL IMPACT:

The Actuarially Determined Contribution (ADC) is included in the DMWW budget annually.

RECOMMENDED ACTION: Receive and file Pension Plan Actuarial Valuation BOARD REQUIRED ACTION: Motion to receive and file Pension Plan Actuarial Valuation Peggy Freese (date) (date) William G. Stowe (date) Chief Financial Officer CEO and General Manager

Attachment: Actuarial Valuation Report

ACTUARIAL VALUATION REPORT

Des Moines Water Works Pension Plan

4-49122

Plan year beginning 01/01/2017 and ending 12/31/2017



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The subject matter in this communication is provided with the understanding that The Principal® is not rendering investment, legal, accounting, or tax advice. You should consult with appropriate counsel or other advisors on all matters pertaining to investment, legal, tax, or accounting obligations and requirements.

This report is for the defined benefit retirement plan named on the report cover and may only be provided to other parties in its entirety. Employee data and other information you provide, along with benefits described in your plan document are used for the basis of this report. This report includes your Actuarial Determined Contribution. Amounts in this report are not meant for your financial statements or to terminate your plan. Upon request, we will prepare other reports for these purposes.

Summary of Results

Current Year Plan Costs

The following is a synopsis of your plan costs for the current year, including the Actuarially Determined Contribution (ADC). For a complete schedule of the cash due and received by the plan, see the Contribution Schedule.

The Actuarially Determined Contribution for this plan year is \$1,029,589

- We have not received any contributions yet for the current plan year.
- See Funding Calculations for details.
- Contributing less than this amount will increase your next year Actuarially Determined Contribution.

Factors Impacting Current Year Costs

While completing this valuation, we reviewed the actuarial assumptions. This year the interest assumption was decreased from 6.50% to 6.25% and the mortality assumption was updated to reflect three additional years of Social Security Administration (SSA) data on U.S. population mortality (2012 - 2014). The assumption changes we made are disclosed in the <u>Assumptions and Methods</u> section of this report.

Your Actuarially Determined Contribution increased from \$796,578 in 2016 to \$1,029,589 for 2017. This is primarily due to the decrease in interest assumption.

You can compare your contributions to the Actuarially Determined Contributions for the prior year in the Historical Results section at the back of this report.

Your Pension Actuarial Analyst is Connie R Huntrod Phone – 1-800-543-4015 extension 75856, or 515-247-5856 Email – Huntrod.Connie@principal.com

Understanding Your Plan's Funded Status

While it is important to know the actuarially determined contribution level, it is also important to understand your plan's funded status. The funded status determines contribution levels and can help you make informed decisions about plan funding, investment policies and benefit changes.

Measures of Plan Funded Status

The table below compares the plan's 01/01/2017 market value of assets (the solid line) to 01/01/2017 plan liabilities measured using the assumptions we have made about future events. The liabilities assume:

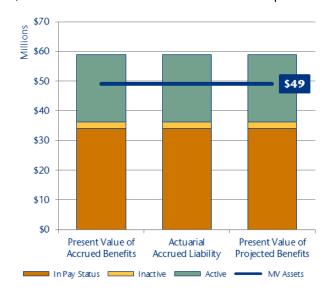
- No one will enter the plan after the valuation date.
- Your asset allocation will remain the same with a return of 6.25% each year into the future.
- Plan participants will retire, die, terminate, and become disabled based on our assumptions.

Three liability measures are shown:

- Present Value of Accrued Benefits benefits already earned through the valuation date.
- Actuarial Accrued Liability (AAL) represents the targeted asset level under your plan's cost method.
- Present Value of Projected Benefits all benefits expected to be earned through assumed retirement date.

Compare your plan's assets to each of the three liability measures to determine the funded status.

Since your plan is frozen, all liabilities are equal.



Considerations

These funded status measurements should be evaluated when making decisions about your plan. The goal of the plan's cost method is to accumulate assets equal to the AAL. As long as your AAL is fully funded, you will only need to contribute the plan's Normal Cost each year. Otherwise, you'll also need to contribute amortization payments toward funding this liability.

Understanding how your assets compare to your Present Value of Accrued Benefits is important. At a minimum you want to have enough assets in the plan to cover the present value of the benefits accrued to date.

Funding in excess of the Present Value of Projected Benefits may not be the best use of your organization's funds. However, having excess assets may provide funding and plan design flexibility.

Asset Allocation, Interest Rates and Actuarially Determined Contributions (ADC)



Three key factors are linked in the determination of the pattern and level of the ADC for your plan: your asset allocation, the assumed funding interest rate and the pattern of your ADC. This section discusses how these three factors are related, illustrates the impact of interest rates on measures of benefit liability, and provides information to consider as you review your funding and asset allocation decisions.

The liability measures shown on the previous page and used to calculate your Actuarially Determined Contribution (ADC) reflect assumptions about future investment returns based on your asset allocation. However, future investment returns are not guaranteed, and will fluctuate. To make informed decisions about funding policy, benefit design, and asset allocations, you need to understand the effect of the <u>liability interest rate assumption</u>.

The only sources of funding for your benefits are your cash contributions and asset earnings. The present value of benefits (liability measure) is less than the benefits payable because it is reduced for assumed future asset earnings. When asset earnings fall below expectations, additional cash will be needed to allow payment of all your benefits. Your cost method is used to budget the expected total cost of your plan, and determines the ADC for each plan year.

Asset Allocations and Interest Rates

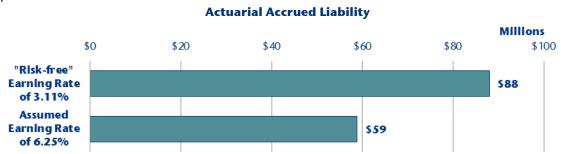
To help understand how the level of ADC can change over time, a best practice is to evaluate the benefit liability ignoring the plan's asset allocation. A recommended approach is to use a conservative "risk-free" interest rate such as U.S. Treasury instruments.

Expe	ected
future	returns

Means

Diversified Asset Allocation	"Risk free" Return
interest rate based on your plan's asset allocation	conservative interest rates such as U.S. Treasury instruments (not based on your plan's investment allocation)
Lower ADC today and potentially higher ADC later if returns fall below that assumed	Higher ADC today and potentially lower ADC later if greater returns are earned

The chart below shows your plan's Actuarial Accrued Liability used in the ADC calculation compared to the liability determined using a "risk-free" interest rate. This chart indicates how much impact asset earnings can have on the cash required to fund benefits over the life of the plan.



As you can see above, higher expected returns generate a lower benefit liability. The additional assumed returns between Funding Basis (6.25%) and Risk-Free Basis (3.11%) are referred to as "risk premium". The \$29,073,472 difference in the two liability amounts is the assumed risk premium to be earned over the life of the plan.

The Risk-Free Results section later in this report shows additional liability comparisons.

Asset Allocation and ADC

The interest return assumption we use to measure benefit liabilities for funding is **based on your asset allocation**. As a result, your asset allocation choices impact your ADC:

- More volatile asset classes may reduce the current ADC for your plan, but will cause both future ADC and funded status to fluctuate more. There is the potential for severe declines in funded status and increases in ADC when markets perform poorly.
- More conservative asset classes may result in a higher ADC, but provide a more stable basis for planning and budgeting.

The more volatile the value of your asset classes, the greater the range of the potential ADC. You can evaluate the potential impact of alternative asset allocations - and how you could balance your long-term cost and the volatility of your annual ADC - through forecasting studies.

Benefit Changes and Risk-Free Interest Rates

A decision to change plan benefits can have long-term funding implications. Plan sponsors should be cautious about spending what appears to be excess assets in a given plan year on benefit increases. Working with your actuary to request a plan design study can help with your decision.

Recognizing the volatility of the ADC (discussed in the paragraph above), you will want to include the value of the proposed benefit change on a more conservative rate (ex. a risk-free rate) and/or a forecast of long-term funding levels. Discussing the study with your plan actuary can help you decide what, if any, benefit changes you can afford over the long term.

Forecasting: A Best Practice

Industry experts agree that it is a prudent best practice to review the long-term trends of your plan. We provide historical information at the back of this report. But that is like driving using just your rear view mirror: you only see part of the picture.

Short-Term

Neither this year's ADC nor funded status is a good estimate of future amounts because they are volatile from year to year. These measures depend on your plan's assets and benefit liability:

- Plan Asset Values increase or decrease with market returns on investments, contributions made, benefit payments and expenses. Using an asset smoothing method also affects the upcoming year asset values.
- Benefit Liability is impacted by benefit payments, census or demographic changes, and assumption changes.

If you need to budget for next year or explore the potential volatility of results over the next few years, consider requesting a short-term forecast.

Long-Term

A 10- or 20-year forecast of your plan's ADC and funded status under both expected and adverse economic scenarios is an excellent planning tool and can be a good investment.

- Comparing the results from your current asset allocation to alternative investment options can provide valuable insights to guide asset allocations. Comparing different funding policies can help evaluate whether your policy will meet your goals and fit in your budget.
- Stress-testing based on economic conditions can help you assess plan risk, and to set funding and investment policies.
- Projecting census or demographic changes, and the benefits offered can help identify long-term trends.

If you want to explore the potential volatility of results over an extended time period, consider requesting a long-term forecast.

Keep Us Informed

Please make us aware of any upcoming plan design or significant participant group changes (such as layoffs, increases in staff, or large retirements). Knowing about possible changes gives us the chance to advise you whether further analysis of the cost impact should be considered.

Options for Your Frozen Plan

Even though your plan is frozen, you can choose to maintain the plan or plan for a future termination date. Either way, you must continue to fund the benefits already earned and the expenses paid from your plan assets.

If your intent is to terminate, you will be required to provide all benefits in full, and that cost almost always exceeds the ongoing cost of the plan. Even having a 100% funded status in this report doesn't translate to being sufficient to terminate the plan right now. Plan termination liability changes with market conditions, and is ultimately set at the time of the final asset distribution.

In most situations, the liabilities settled at plan termination are more costly than either your plan's funding or accounting liabilities. Termination uses interest rates that are available in the market at the date of termination for liabilities and the market value of assets. The relationship between these measures and your funding or accounting funded status can vary over time. Plan provisions, averaging of interest rates or market returns, and providing benefits during the plan's life that are not provided at termination all can affect the comparison to plan termination liability. Non-retired participants' choices at termination - an annuity instead of a lump sum - can increase the cost of a plan termination. To help your planning, we can provide a termination liability estimate for your specific situation based on current market conditions.

Knowing the potential shortfall can help you develop a contribution timeline that fits your situation. The simplest first step may be to increase your annual contribution. We can also help you develop a more detailed funding plan – keying to either your timeline or your annual contribution budget.

As you move along your path to termination, we can assist you with developing a timeline with a funding strategy and by providing monitoring tools to track your progress.

Contribution Schedule

The table below shows the contributions received and payments that are due to meet the Actuarially Determined Contribution (ADC) for this year. You can fund more than this schedule.

- The total cash contributions made for the 2016 plan year is \$796,578.
- No cash contributions have been received yet for the current plan year.

Paid or	For P	For Plan Year Beginning in		
Date Due	2016	2017	2018	
04/04/2016	\$199,144.50			
07/01/2016	\$199,144.50			
10/10/2016	\$199,144.50			
01/04/2017	\$199,144.50			
12/31/2017		\$1,029,589		
12/31/2018			To be determined	
Contributions	Received	Due for Current Year	Due for Next Year	

Funding Calculations

Actuarially Determined Contribution

The actuarially determined contribution (ADC) includes two primary components. First, the Normal Cost is the cost attributed to the current year, due to the continued accrual of plan benefits for active employees, and plan expenses.

The second main component is an amortization of any unfunded accumulated past costs (Unfunded Actuarial Accrued Liability).

The sum of these two components is then increased for interest to the end of the plan year.

Total Normal Cost	\$25,000
Plus Amortization Amounts	944,025
Plus valuation interest to the end of the plan year	60,564
Actuarially Determined Contribution (ADC)	\$1,029,589

Development of Total Normal Cost

Normal cost is the portion of cost assigned to each year based on the <u>cost method</u> and <u>assumptions</u> shown in this report.

Total Normal Cost	\$25,000
Plus estimated expenses	25,000
Normal cost	\$0

Actuarial Accrued Liability

The Actuarial Accrued Liability (AAL) is the targeted asset level for the plan and is used in the calculation of the Unfunded Actuarial Accrued Liability on the following page. The AAL below is the amount after any assumption or plan changes.

Inactive participants Participants and beneficiaries in pay status	2,142,872 34,146,756
Actuarial Accrued Liability	\$58,870,176

Unfunded Actuarial Accrued Liability

Each year the Unfunded Actuarial Accrued Liability (UAAL) is calculated and equals the Actuarial Accrued Liability less the Actuarial Value of Assets. An experience gain or loss occurs when actual plan experience differs from what was assumed. The gain or loss is calculated separately and amortized as a charge (for a loss) or a credit (for a gain). The UAAL is then adjusted for amendments, assumption changes, or method changes and a liability base is created.

Expected Unfunded Actuarial Accrued Liability		
01/01/2016 Unfunded Actuarial Accrued Liability (UAAL)	\$6,440,080	
01/01/2016 Employer Normal Cost	25,000	
Interest on the above items	420,230	
Total Expected UAAL without Contributions		\$6,885,310
Employer contributions	\$796,578	
Interest on employer contributions	18,812	
Total Contributions with interest		\$81 <i>5,</i> 390
Expected 01/01/2017 Unfunded Actuarial Accrued Liabilit	ty	\$6,069,920
(Total Expected UAAL less Contributions with interest)		30,009,920
Actual Unfunded Actuarial Accrued Liability (before any cha	inges)	
Actuarial Accrued Liability	\$57,892,044	
Less Actuarial Value of Assets	51,013,888	
Preliminary 01/01/2017 Unfunded Actuaria	l Accrued Liability	\$6,878,156
Experience (Gain) or Loss		
Actual Unfunded Actuarial Accrued Liability	\$6,878,156	
Less Expected Unfunded Actuarial Accrued Liability	6,069,920	
(Gain)Loss		\$808,236
2016 Actuarially Determined Contribution	\$796,578	
Less Total Contributions with interest	815,390	
Additional (Gain)/Loss from (excess) shortage of contribu	tions	\$(18,812)
Total experience (gain) or loss		\$789,424
Final Unfunded Actuarial Accrued Liability (after any change	es)	
Actuarial Accrued Liability after assumption changes	\$58,870,176	
Less Actuarial Value of Assets	51,013,888	
01/01/2017 Unfunded Actuarial Accrued Liability after ch	nanges	\$7,856,288
Change in Unfunded Actuarial Accrued Liability Due to:	(Gain)/Loss	
Change in assumptions	\$978,132	

Schedule of Amortization Bases

Your cost method allocates a portion of plan funding to be amortized in equal annual installments, rather than to be paid through future normal costs. The following amortization periods will be applied consistently to any amortization bases created.

Initial Unfunded Actuarial Accrued Liability: 15 years

• Experience gains/losses: 10 years.

• Amendments: 15 years

• Assumption changes: 10 years

Date Created	Reason	Initial Balance	Remaining Period (Years)	Outstanding Balance	Annual Amortization
01/01/2017	Assumption	978,132	10	978,132	126,565
01/01/2017	Experience (gain)/loss	789,424	10	789,424	102,147
01/01/2016	Experience (Gain)/Loss	(186,503)	9	(172,682)	(24,155)
01/01/2016	Assumption	(637,308)	9	(590,080)	(82,542)
01/01/2015	Experience (Gain)/Loss	(528,764)	8	(447,849)	(68,550)
01/01/2015	Assumption	562,069	8	476,058	72,868
01/01/2014	Experience (Gain)/Loss	(1,228,910)	7	(861,272)	(146,501)
01/01/2014	Benefit Freeze	(5,777,832)	12	(5,013,445)	(570,552)
01/01/2013	Initial Unfunded Liability	15,527,955	11	12,698,002	1,534,745
			Total	7,856,288	944,025

Data and Assumptions

Plan Assets

We measure your plan's assets at the beginning of each plan year. Plan assets reflect all contributions made for prior plan years. Contributions you may have already made for the 2017 plan year are not included.

Both market value and actuarial value for the 2017 plan year are shown below.

Market Value of Assets

2016 contributions received on or after 01/01/2017 Total Market Value of Assets \$49.13	99,145 79,011
	,

Actuarial Value of Assets

Your plan's actuarial value of assets is a smoothed value instead of the market value. Using a smoothing method allows you to soften the volatility of assets from year to year. The Actuarial Value of Assets is used to calculate your ADC.

The actuarial value of assets held by Principal Financial Group is determined on a combined basis. See the following page for the development of this value.

Total Actuarial Value of Assets	\$51,013,888
2016 contributions received on or after 01/01/2017	199,145
Investments held by the Principal Financial Group	\$50,814,743

Calculation of Actuarial Value

To determine the actuarial value of Investments held by the Principal Financial Group we have adjusted the market value by:

- Subtracting any remaining deferred appreciation in excess of expected investment earnings.
- Adding any remaining deferred appreciation short of expected investment earnings (shortfall).

Of the total excess appreciation or shortfall for any one plan year, 25% is allocated to the current plan year and each of the next three plan years.

a) b) c) d) e)	Market value of assets as of 2016 Contributions/transfers Benefit payments Expenses Expected 6.50% interest on (a, b, c, and d)	\$48,124,260 597,434 (3,000,726) (37,067) 3,041,126
f)	Expected value of assets as of 01/01/2017 (a+b+c+d+e)	\$48,725,027
g)	Market value as of 01/01/2017	\$48,979,866
h)	Current year excess appreciation/(shortfall) (g-f)	254,839
i)	Adjustment to market value (sum of deferred amounts – see below)	(1,834,877)
j)	Actuarial value of assets (g-i)	\$50,814,743

Allocation of Deferred Appreciation

		Plan Year		
Allocation Year	2014	2015	2016	2017
2014	\$894,798			
2015	894,798	\$(114,436)		
2016	894,797	(114,435)	\$(955,786)	
2017	894,797	(114,435)	(955,786)	\$63,710
2018		(114,435)	(955,786)	63,710
2019			(955,785)	63,710
2020				63,709
Total	\$3,579,190	\$(457,741)	\$(3,823,143)	\$254,839
Deferred	\$0	\$(114,435)	\$(1,911,571)	\$191,129
djustment to market va	llue (sum of deferred amou	nts)		\$(1,834,877)

Census Characteristics

	01/01/2016	01/01/2017	Change
	Number of Covere	d Participants	
Actives	142	134	-8
Terminated Vested	59	52	-7
Disabled	5	6	+1
Retirees	157	166	+9
Total	363	358	-5

	Average Age		
Actives	50.2	50.9	+0.7
Terminated Vested	53.5	52.9	-0.6
Disabled	58.4	58.8	+0.4
Retirees	69.7	70.0	+0.3
All	59.3	60.2	+0.9

Monthly Accrued Retirement Benefits			
Actives	\$321,415	\$305,539	-4.9%
Terminated Vested	37,214	30,736	-17.4%
Disabled	4,786	7,397	+54.6%
Retirees	234,523	247,571	+5.6%

The monthly accrued retirement benefit for active participants is the 12/31/2013 frozen benefit payable at age 65, including the annual 5.50% increase (if applicable) to age 65.

Included in the terminated vested participants is 1 deceased participant whose spouse will receive a qualified pre-retirement survivor annuity.

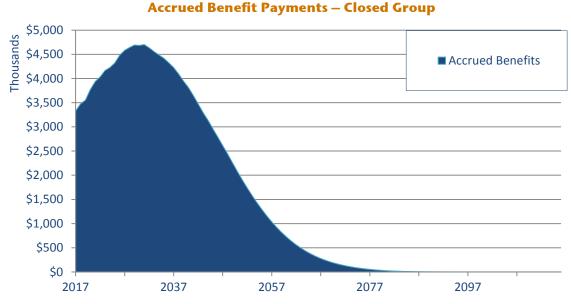
This census data does not include 4 non-participating spouses who are eligible for a benefit under a Qualified Domestic Relations Order (QDRO). However, the entire monthly pension benefits (for the participants and QDRO spouses) are included.

Benefit Cash Flows

Benefit cash flows are the benefit payments expected to be paid from your plan assets. We provide cash flows to help you calculate and understand your plan obligations and the future liquidity needs of the plan.

You can compare your cash flows to the 01/01/2017 market value of assets, \$49,179,011, to evaluate your asset liquidity needs, and whether cash contributions in excess of the Actuarially Determined Contribution may be needed in the short term.

The cash flows are based on the 12/31/2013 frozen accrued benefits as of 01/01/2017 including the 5.5% future annual increases (if applicable) until assumed retirement age. The graph below shows the total benefits expected to be paid to current participants each plan year.



The table on the next page provides the details of this graph, showing the accrued benefits expected to be paid, by plan year. All benefit cash flows shown on these two pages are based on the demographic assumptions (retirement and withdrawal rates, mortality and form of benefit) as outlined in the Assumptions and Methods, but do not reflect an interest discount.

Benefit Cash Flow Detail

V	Accrued Benefit
Year	Cash Flow
2017	3,327,866
	3,475,246
2019	3,553,084
2020	3,772,114
2021	3,938,036
2022	4,032,906
2023	4,165,460
2024	4,227,643
2025	4,322,396
2026	4,483,061
2027	4,582,434
2028	4,640,691
2029	4,692,180
2030	4,683,303
2031	4,701,419
2032	4,634,121
2033	4,556,699
2034	4,486,508
2035	4,418,111
2036	4,325,279
2037	4,225,095
2038	4,095,445
2039	3,946,738
2040	3,814,237
2041	3,650,022
2042	3,474,013
2043	3,294,650
2044	3,137,324
2045	2,959,568
2046	2,790,212
2047	2,612,252
2048	2,441,409
2049	2,256,537
2077	2,230,337

	Accrued Benefit
Year	Cash Flow
2050	2,076,859
2051	1,903,337
2052	1,738,297
2053	1,581,157
2054	1,430,935
2055	1,291,107
2056	1,159,185
2057	1,036,732
2058	923,652
2059	819,775
2060	724,863
2061	638,582
2062	560,542
2063	490,279
2064	427,398
2065	371,444
2066	321,897
2067	278,213
2068	239,821
2069	206,161
2070	176,727
2071	151,023
2072	128,592
2073	109,062
2074	92,104
2075	77,414
2076	64,718
2077	53,778
2078	44,371
2079	36,312
2080	29,427
2081	23,587
2082	18,669

Year	Accrued Benefit Cash Flow
2083	14,580
2084	11,223
2085	8,503
2086	6,337
2087	4,643
2088	3,344
2089	2,365
2090	1,643
2091	1,123
2092	755
2093	499
2094	325
2095	209
2096	132
2097	83
2098	50
2099	30
2100	17
2101	10
2102	5
2103	3
2104	1
2105	1
2106	0
2107	0
2108	0
2109	0
2110	0
2111	0
2112	0
2113	0
2114	0
2115	0

Plan Provisions

This report reflects the maximum benefit limits under Internal Revenue Code (IRC) Section 415 and maximum compensation limits under IRC Section 401 in effect on the first day of each plan year.

The following is a summary of plan provisions and does not alter the intent or meanings of the provisions contained in the contract or plan document. This report reflects the provisions of the December 31, 2013 plan restatement signed 09/24/2013 and plan amendment #1 signed 12/15/2015.

Plan Eligibility	
Class	Any full-time employee or any employee who works at least 1,040 hours in a calendar year or works during two consecutive calendar quarters.
Plan Entry	Entry into the plan is frozen September 26, 2012. After that date no employee or former employee will become an active participant, and no inactive participant or former participant will again become an active participant.

Normal Retirement Benefit		
Age	Attained age 65.	
Form	Monthly annuity payable for life (optional forms may be elected in advance of retirement).	
Amount (Accrued Benefit)	1.5% of Average Compensation times service. The accrued benefit shall not be less than the accrued benefit as of December 31, 1988.	
	The accrued benefit is frozen effective 12/31/2013 and will not increase due to any changes in average compensation or continuous service after this date.	
	An Active participant's retirement benefit on his retirement date will be increased 5.5% per year from the later of (a) or (b) below:	
	(a) December 31, 2013	
	(b) The earlier of Normal Retirement Date or the date a participant attains age 55 and the sum of age and service is equal to 85 (or more).	

	Early Retirement Benefit		
Age	Attained age 55.		
Service	Completed 5 years of service.		
Form	Same as Normal Retirement Benefit		
Amount	If the sum of age and service is at least 85 (rule of 85), a participant will receive his accrued benefit unreduced for early retirement on his early retirement date. If the sum of age and service is less than 85, the benefit will be the accrued benefit reduced by 3% for each year his early retirement date precedes his normal retirement date.		

Late Retirement Benefit		
Age	No maximum age	
Form	Same as Normal Retirement Benefit.	
Amount	Accrued benefit on late retirement date, increased by 5.5% for each year after the later of 12/31/2013, or the earlier of Normal Retirement Date and the date attained both rule of 85 and age 55.	

Termination Benefit		
Vesting Percentage	100% after 5 years of vesting service.	
Form	Same as Normal Retirement Benefit with income deferred until Normal Retirement Date.	
Amount	Accrued Benefit on date of termination multiplied by the Vesting Percentage.	

Disability Benefit			
Eligibility	Qualified for disability benefits under the Title II of the Federal Social Security Act.		
Service	Ten years of vesting service.		
Form	Monthly income payable until normal retirement, death, or recovery and a deferred annuity payable at the Normal Retirement Date.		
Amount	Accrued Benefit on date of disability.		

Pre-Retirement Death Benefit			
Greater of A or B below for an active participant.			
A. Survivor Annuity Death Benefit (a vested benefit if termination occurs on or after age 55)			
Eligibility	Attained age 55, 5 years of vesting service, and survived by a spouse on date of death.		
Form	Monthly annuity payable to spouse.		
Amount	The amount that would have been received had the participant elected a joint and 66 2/3% survivorship benefit option and early retired the day before death.		
B. Lump Sum Death Benefit (a nonvested benefit)			
Service	Five years of service.		
Form	Lump sum payable to beneficiary.		
Amount	\$5,000 for the first year of service plus \$1,000 for each additional year of service.		

Postretirement Death Benefit		
Eligibility	Participant who was active at time of retirement.	
Form	Lump sum payable to beneficiary.	
Amount	\$10,000.	

	Definitions
Average Compensation	The average of monthly compensation received for the 60 consecutive calendar months out of the latest 120 months which gives the highest average.
	The monthly compensation for December 2013 includes sick leave, vacation, and personal time accrued but not used as of 12/31/2013.
	The December, 2013 monthly compensation will not include unused sick leave if a participant terminates prior to the earlier of meeting the requirements for early retirement (age 55 with 5 years of service) or normal retirement (age 65).
Optional Forms of Benefit Payments	 The optional forms of benefit payments are: Monthly annuity payable for life, or 5, 10, or 15 years certain and life Monthly annuity payable as a survivorship life annuity with survivorship percentages of 50, 66 2/3, 75 or 100
	The optional form conversion basis is 7.5% interest and the mortality table in Revenue Ruling 95-6 for payments other than lump sums.

Assumptions and Methods

The following assumptions and methods are used in this year's valuation report. The rationale for each non-prescribed economic and demographic assumption is also included. Some assumptions rely on the **Principal RAS Long-Term Capital Market Assumptions (CMA) 2016**. These assumptions are developed focusing on forward-looking market indicators and valuation models, as well as utilizing the analysis of historical data and trends, the outlook and forecasts from credible economic studies, and investment expert opinions. See <u>Long Term Capital Market Assumptions 2016</u> for additional information.

Assumptions and Method Changes Since Last Year

Assumption Changes

We updated the following assumptions for your plan:

	2016	2017
Liability Interest and Asset Return	6.50%	6.25%
Mortality	Adjusted RP-2014 Mortality with Scale MP-2015, based on data published by the SOA in 2015.	Adjusted RP-2014 Mortality with Scale MP-2016, based on data published by the SOA in 2016.

Net Effect of Assumption Changes

The net effect of the assumption changes is to increase the Actuarially Determined Contribution.

Method Changes

No methods affecting the comparability of results were changed since the last valuation report was completed.

	Assumptions S	elected by A	ctuary	
Liability Interest	During Benefit Payment Period 6.25%			
	Before Benefit Payment Period 6.25%			
	return on plan a weighted avera plan's target ass under lognorma	The interest rate is developed as a long-term expected geometric return on plan assets. Arithmetic expected return is calculated as the weighted average of broad asset classes' arithmetic returns of the plan's target asset allocation, and then converted to the geometric under lognormal distribution assumption. For details, see Long-Term Capital Market Assumptions link.		
Asset Return	6.25% for the c	6.25% for the current plan year.		
	See Liability Inte	See Liability Interest rate for how this rate was determined.		
Expected Expense	· ·	The expected expense included in Normal Cost is an estimate based on prior year expenses paid from plan assets.		
	This is the best of	This is the best estimate available of upcoming year's expenses.		
Retirement	Active Participal percentages:	Active Participants are assumed to retire using the following percentages:		
		Age Percentage		
		55	25%	
		56	15%	
		57	5%	
		58	5%	
		59	5%	
		60	5%	
		61	5%	
		62	20%	
		63	5%	
		64	10%	
			1000/	
		65	100%	
	and anticipated	n is based on th future experie	ne results of recent e nce. Some participa y retirement subsid	ants retire early

Mortality	Rates: Adjusted RP-2014 Mortality (baseline mortality table as of 2006 based on experience study data for private pension plans underlying RP-2014).
	Mortality Improvement (MI): MP-2016.
	During Benefit Payment Period Above table with generational MI, Annuitant, male and female.
	Before Benefit Payment Period Above table with generational MI, Non-annuitant, male and female.
	The Society of Actuaries (SOA) is an actuarial organization that periodically reviews mortality data and publishes mortality tables and improvement scales. This table and improvement scale is based on the most current data available published by the SOA in October 2016.
Disability	1987 Commissioner's Group Disability Table, six month elimination period, male and female.
	We rely on a publicly published table due to the limited size of the plan. The 1987 CGDT was recommended by the Society of Actuaries for pension valuation purposes.
Withdrawal	2003 Society of Actuaries Small Plan Age Table, multiplied by 0.45.
	We rely on a publicly published table due to the limited size of the plan. The SOA Small Plan Age Table is the most recent withdrawal experience table published by the Society of Actuaries. A multiplier of 0.45 is applied to this table to reflect the results of the most recent experience analysis and anticipated future experience.
Marriage	75% married; husbands are 3 years older than wives.
	This assumption does not have material impact on the results of this report and has been selected based on our best estimate of active workforce.
Form of Benefit	Participants are assumed to receive their benefits on the normal form at the assumed retirement age.

	Methods Selected by Plan Sponsor
Actuarial Value of Plan Assets	The market value of the Principal Financial Group accounts is adjusted by spreading the expected value minus the actual value over four years.
	Contributions received in the current plan year but applied to the prior plan year are added to the actuarial value of the Principal Financial Group accounts.
Actuarial Cost Method	The Entry Age Normal (EAN) cost method is used for this valuation.
	The value in today's dollars for all projected plan benefits (reflecting service and pay increases through a member's assumed retirement age) is called the present value of benefits (PVB). The EAN method allocates each participant's PVB on a level basis over earnings or service between the participant's entry age and assumed retirement age.
	The portion of the PVB allocated to each valuation year is the normal cost (NC). The individual normal costs are totaled to become the plan's Normal Cost . The plan's Normal Cost as a percentage of pay (pay related plan) or a dollar amount (non-pay related plan) should remain fairly stable, but may vary over time as your plan's population changes. Since plan benefits were frozen at 12/31/2013, the accrual period ended at 12/31/2013, and all benefits are now considered fully accrued. Therefore, future normal costs for benefit accruals are \$0.
	The Actuarial Accrued Liability (AAL) is the portion of PVB attributable to past normal costs for all participants, and represents the targeted asset level for the plan. Because the plan is frozen, the actuarial accrued liability (AAL) is the present value of all future benefits payable, including potential actuarial increases for deferral as all benefits are fully accrued at 12/31/2013.
	The Unfunded Actuarial Accrued Liability (UAAL) is determined on each valuation date based on updated assets and data and compared to the expected UAAL based on the prior year's assumptions. Gains and losses (experience different than what was assumed) will increase or decrease the funding shortfall and create new liability bases to be funded. New bases are also created with plan amendments, assumption changes, or method changes. The initial Unfunded Actuarial Accrued Liability, adjustments for
	benefit or assumption changes, and actuarial gain or loss are amortized as described on the <u>Schedule of Amortization Bases</u> page.

Methods Selected by Actuary		
Retirees	Assets and liabilities for current and future retirees are included.	
Vested Benefits	A benefit is included in vested benefits when the participant will meet age and service eligibility requirements at the valuation date. The benefit is multiplied by the participant's vesting percentage applicable to each benefit on the valuation date.	
	The following ancillary benefits are always treated as nonvested: disability benefits payable to retirement age unless in pay status, and pre-retirement death benefits in excess of the Survivor Annuity Death Benefit except as noted in the Plan Provisions.	

Actuary Statement

This report was prepared at the request of the sponsor of the plan named on the cover of this report. It provides information needed for plan funding. It is not to be used for plan termination estimates, accounting information, or other purposes. If these or other measures of liabilities are needed, please contact me.

In preparing this report, I have relied on:

- reports of participants, salary, and service provided by the plan sponsor as of the last day of the 2016 plan year.
- information for any retirees, beneficiaries, and alternate payees being paid by Principal Life Insurance Co as of the last day of the 2016 plan year, as reported by Principal Life Insurance Company.
- benefit, contribution, and expense transaction information for the preceding plan year, and the market value of assets reported as of the last day of the 2016 plan year by Principal Financial Group and the plan sponsor.
- plan documents on file with Principal Life Insurance Company, including changes as noted on the Summary of Plan Provisions page of this report.

Appropriate tests of reasonableness and accuracy have been made and reviewed. The information provided is adequate to support the results in this report.

I confirm that as the actuary for this pension plan. I am completely independent of the plan sponsor and any of its officers or key personnel. Neither I nor anyone closely associated with me has any relationship known to me which would impair my independence.

In my opinion, each assumption and method chosen by the actuary is reasonable (taking into account the experience of the plan and reasonable expectations). Each material economic assumption is consistent with other economic assumptions selected by the actuary for this measurement period. Note that several different assumptions may be reasonable for a given measurement, and different actuaries will apply different professional judgment and may choose different reasonable assumptions. Demographic assumptions are not expected to produce significant cumulative actuarial gains or losses over the measurement period, and the combined effect of the assumptions is reasonable.

I am a member of the American Academy of Actuaries and meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein. To the best of my knowledge, this report is complete and accurate, and complies with all relevant pension actuarial standards and legal requirements.

Linda M. Kirk, EA, MAAA Consulting Actuary Retirement Actuarial Services Principal Financial Group Des Moines, IA 50306-9394 515 248-2947

Kirk.Linda@principal.com

03/28/2017 Date

Present Value of Accrued Plan Benefits

The current year present value of vested and nonvested accrued benefits are based on the assumptions and methods shown earlier in this report. The present value of non-vested benefits includes future 5.5% annual increases for benefits for which a participant is not yet eligible. For purposes of this report, these increases are considered to be already accrued, but not yet vested since a participant must continue employment to receive them.

All retiree liability is included below except for purchased annuities. These amounts below should not be used for other purposes such as estimating plan termination sufficiency.

The prior year present value of vested and nonvested accrued benefits are based on the assumptions shown in that year's valuation report.

	01/01/2017	01/01/2016
Present Value of Vested Benefits		
Participants in pay status	\$34,146,756	\$31,864,513
Inactive participants	2,142,872	2,589,487
Active participants	16,853,081	16,424,884
Total	\$53,142,709	\$50,878,884
Present Value of Nonvested Benefits		
Participants in pay status	\$0	\$0
Inactive participants (not in pay status)	0	0
Active participants	5,727,467	5,886,886
Total	\$5,727,467	\$5,886,886
Total Present Value of Accumulated Plan Benefits	\$58,870,176	\$56,765,770
Value of Future Service and Compensation	0	0
Total Present Value of Projected Plan Benefits	58,870,176	56,765,770

Change in Present Value of Accrued Plan Benefits			
Present Value of Accumulated Plan Benefits as of 01/01/2016 \$56,765,770			
Increase (decrease) during the year due to:			
Increase for interest due to decrease in the discount period	3,593,787		
Benefits paid	(3,000,726)		
Plan experience	533,213		
Plan amendment	0		
Change in assumptions	978,132		
Present Value of Accumulated Plan Benefits as of 01/01/2017	\$58,870,176		

Risk-Free Results

In the Asset Allocation, Interest Rates and Actuarially Determined Contributions (ADC) section, we explained the difference between long term and risk-free returns. The table below shows your plan's liabilities and assets on both the funding and risk-free interest rate basis.

- The difference in the liability amounts on a Funding Basis versus a Risk-Free Basis represents the additional assumed returns to be earned over the life of the plan; this is also referred to as the "risk premium".
- The assets in the funding basis column reflect the asset method used to determine your plan's ADC; the assets in the risk-free basis column are on a mark-to-market basis consistent with the risk-free liabilities.
- The Unfunded Actuarial Accrued Liability and Normal Cost on the Funding Basis are used to calculate your ADC. Those same measures on a Risk-Free Basis show you more conservative results; if the plan's investment returns fall short of the Funding Basis interest rate, additional contributions will likely be needed.

	Actuarially Determined Contribution	Risk-Free Cost
Interest Rate	6.25%	3.11% ¹
Standard Deviation	9.3%	
Normal Cost ²	\$0	\$0
Actuarial Accrued Liability	\$58,870,176	\$87,943,648
Market Value of Assets		\$49,179,011
Actuarial Value of Assets	\$51,013,888	\$ 1 2,172,011
Unfunded Actuarial Accrued Liability	\$7,856,288	\$38,764,637
		4
Present Value of Accrued Benefits	\$58,870,176	\$87,943,648

¹ The 30-year Treasury rate at 12/31/2016 was chosen as the risk-free interest rate. To isolate the impact of the interest rate, all other assumptions are the same. See the <u>Assumptions and Methods</u> for other assumptions.

Standard deviation is one way to measure the potential volatility risk in the current asset portfolio. For example, a standard deviation close to 0% would represent a portfolio with minimal volatility risk. For this plan, about two-thirds of your actual annual returns are likely to fall within a range of -3.05% to 15.55% (6.25% -/+ 9.3%).

² The Normal Cost does not include any expense estimate.

Historical Results

	2014	2015	2016	2017
Plan Cost & Funded Status Measures				
Funded Status of Accrued Benefits				
Present Value of Accrued Benefits (PVAB)	\$54,728,852	\$56,352,197	\$56,765,770	\$58,870,176
Market Value of Assets (MVA)	49,788,262	50,674,441	48,124,260	49,179,011
Under (Over)Funded PVAB	\$4,940,590	\$5,677,756	\$8,641,510	\$9,691,165
Accrued Benefit Funded Percentage	91%	90%	85%	84%
Funded Status of Actuarial Accrued Liability				
Actuarial Accrued Liability (AAL)	\$54,728,852	\$56,352,197	\$56,765,770	\$58,870,176
Actuarial Value of Assets	46,749,763	48,701,079	50,325,690	51,013,888
Unfunded Actuarial Accrued Liability	\$7,979,089	\$7,651,118	\$6,440,080	\$7,856,288
Funded Percentage	85%	86%	89%	87%
Actuarially Determined Contribution (ADC)				
Employer Normal Cost	\$25,000	\$25,000	\$25,000	\$25,000
Amortization of Unfunded AAL	826,213	830,563	722,961	944,025
Interest	55,329	55,612	48,617	60,564
Expected Employer ADC	\$906,542	\$911,175	\$796,578	\$1,029,589
Actual Contributions				
Actual Employer contributions	\$906,542	\$911,175	\$796,578	
Percentage of Employer's ADC paid	100%	100%	100%	
Liability Interest Rate	6.50%	6.50%	6.50%	6.25%
Census at Beginning of Year				
Number of Active Participants	160	154	142	134
Number of Terminated Vested Participants	60	58	59	52
Number of Disabled Participants	5	6	5	6
Number of Retirees	144	148	157	166
Total Participants	369	366	363	358
Plan Maturity Measures				
Non-active Employees as a Percentage of Total	57%	58%	61%	63%
In Pay Status PV Accrued Benefits as a Percentage of Total	51%	54%	56%	58%
Achievement of Economic Assumptions				
Expected Rate of Return	6.50%	6.50%	6.50%	6.25%
Actual Market Value Rate of Return	5.56%	(1.23)%	7.05%	



For Additional Information

If you have any questions about the material covered in this report, please contact your Pension Actuarial Analyst, Connie R Huntrod, by:

- Phone -1 -800-543-4015 extension 75856, or 515-247-5856
- Email – Huntrod.Connie@principal.com