

| Number of Shares |  | Cost |
| :---: | :---: | :---: |
| 71,000 | Sears Roebuck \& Co. ............................. ${ }^{\text {¢ }}$ | 3,376,277 |
| 40,000 | Simplicity Pattern Co. | 1,321,699 |
| 41,600 | Southeast Banking Corp. | 1,498,959 |
| 55,000 | Standard Oil Co. of California | 2,370,759 |
| 50,000 | Standard Oil Co. of Ohio .... | 1,989,295 |
| 60,000 | Sun Company, Inc. | 2,441,572 |
| 45,000 | Texas Eastern Corp. | 2,114,945 |
| 22,000 | Texas Gas Transmission Corp. | 1,015,445 |
| 10,000 | Texas Instruments, Inc. ... | 919,537 |
| 15,000 | Texas Utilities Co. | 306,825 |
| 55,000 | Travelers Corp. | 1,794, |
| 30,000 | Union Camp Corp. | 1,628,984 |
| 15,000 | Union Carbide Corp. | 1,114,663 |
| 31,190 | U.S. Fidelity \& Guaranty Co. | 983,230 |
| 75,000 | United Telecommunications, Inc. - | 1,422,558 |
| 82,200 | Weyerhaeuser Co. | 3,253,455 |
| 47,400 | Whirlpool Corp. | 1,549,581 |
| 27,000 | Xerox Corp. | 2,863,957 |
|  | TOTAL COMMON STOCKS ....-........ | 169,035,620 |


|  | Market |
| :---: | :---: |
| \$ | 1,411,125 |
|  | 380,000 |
|  | 514,800 |
|  | 2,578,125 |
|  | 2,125,000 |
| 2,550,000 |  |
| 1,524,375 |  |
|  | 781,000 |
| 800,000 |  |
| 285,000 |  |
| 1,870,000 |  |
| 1,432,500 |  |
| 510,000951,295 |  |
|  |  |
| 1,406,250 |  |
| 2,024,175 |  |
| 906,525 |  |
| 1,420,875 |  |
| \$127,627,151 |  |


| A+ | 30.7 |
| :--- | ---: |
| A | 29.5 |
| A- | 18.2 |
| B+ | 8.0 |
| B | - |
| B- | - |
| C | - |
| D | - |
| Not Rated | 13.6 |

Of the stocks owned by the System, the majority fall within the top four quality grades as rated by Standard and Poor's Corporation with respect to the relative stability and growth of earnings and dividends. The 13.6 percent in the non-rated category are banks and insurance companies which are not rated by Standard and Poor's as a matter of policy.

Category
Credit Sensitive
Growth Consumer
Consumer Staple7.3

Consumer Cyclical9.1
Intermediate Goods and Services ..... 28.3

DIVERSIFICATION OF STOCKS

The System's stocks are diversified by industry to reduce risk and to enable the portfolio to participate in upswings in various sectors of the economy as they arise.

## INVESTMENT POLICY

## INVESTMENT ACTIVITY

## For the year ended December 31, 1978

PRINCIPAL BALANCE AS OF DECEMBER 31, 1977
Increases in Par Value:

| Federal \& Related Obligations | $\$ 18,000,000$ |
| :--- | ---: |
| Corporate Obligations | $91,900,000$ |
| Canadian Obligations | $8,000,000$ |
| F.H.L.M.C. Mortgage-Backed Securities | $62,422,600$ |
| G.N.M.A. Mortgage-Backed Securities | $24,994,664$ |
| Common Stocks | $24,276,590$ |
| Short-Term Investments (Net) | $36,450,000$ |
| Total Increases | $\$ 266,043,854$ |


| Decreases in Par Value: |  |
| :--- | ---: |
| Federal \& Related Obligations | $\$ 31,027,250$ |
| Corporate Obligations | $60,216,000$ |
| Canadian Obligations | $2,500,000$ |
| F.H.L.M.C. Mortgage-Backed Securities | $5,583,885$ |
| G.N.M.A. Mortgage-Backed Securities | $39,591,875$ |
| F.H.A. Mortgages | $15,295,593$ |
| V.A. Mortgages | $2,136,542$ |
| H.U.D. Guaranteed Mortgages | 356,715 |
| Common Stocks | $23,906,748$ |
| Real Estate | $6,343,533$ |
| Total Decreases | $\$ 186,958,141$ |

PRINCIPAL BALANCE AS OF DECEMBER 31, 1978

The Retirement Board's investment philosStatement belowed in the Investment Policy Statement below, which is provided for the use

## OBJECTIVE

The objective of the Retirement Board's investment policy is to provide the maximum by maximizing the total rate of return within prudent parameters of risk for a retirement fund of this type. In line with this objective, due consideration is given by professional staff and portfolio advisers to the actuarial requirments of the System and changes thereto. Saion and is maintained by the purchase of quality investments, but investment inmanding major consideration in the appraisal of yarious investment alternatives. The Board's policy provides for the utilization of all suitable and prudent avenues of investment authorized under the Ohio Revised Code to mainvestments in conservatively financed companies the prospects of which are continually reviewed and assessed in the varying economic climate. While the Board generally invests with and investment conditions dictate that shortterm factors also be considered in the timing of purchases or sales of any investment. Flexibility and market timing are important eleperformance with respect to the total portolio is emphasized.

## DIVERSIFICATION

Diversification of the portfolio is in respect to types of assets, types of industries, companies within industries, quality of the investments, maturities, geographical areas, etc., and risk. All such diversification parameters are considered within the context of the requirements of the Ohio Revised Code and of the economic climate at varying times to assure sponsive to changing economic conditions. Diversification by asset types requires that the Board consider investments in the fixed-income
area, mainly bonds and mortgages of various ypes, and equity investments, including highquality stocks and productive real estate.

NOTE: Purchases of short-term investments in various amounts during the year provided the System with additional income of $\$ 5,229,831.81$. These short-term investments enabled the System to have a maximum of funds invested throughout the year.

## FIXED-INCOME INVESTMENTS

The Board's fixed-income investments are made up of both bonds and mortgages of vari-
cate of return, maturity, quality, marketability and overall suitability to the Board's portfolio The fixed-income portfolio is intended to provide the steady, high-level, current income for use in making benefit payments to members of fluctuate in market value, they are legal contracts having definitely defined characteristics and maturity values which provide a great degree of stability to the investment return of he portiolo.
Bonds - The Board's policy provides for bonds to represent an important part of the total portfolio, varying somewhat depending relative attractiveness of other avenues of investment. The Board requires that its bond respect to maturity quality and chosen with funding characteristics and marketability. Di versification is further provided by inclusion of industrial, utility, telephone, governmental and governmental agency bonds of various types ontinually improve the System's portfolio in erms of quality, marketability, income, refund ing protection, etc.
Mortgages - The Board's high-quality, didependent upon mortgage interest rates, rates available on other types of investments, and the quality of loans available. The Ohio Revised Code provides for inclusion of mortgages on single-family and multi-family units on an insured or guaranteed basis. Opmercial and industrial loans of a credit-type nature are considered and provided for by the Board's policy. Preference is given to those in-
vestments which can be made within the State vestments which can be made within the state he investment, administering the loan, and inspection of the property can be minimized. Since a mortgage portfolio is more expensive ments, the Board considers mortgage investments in those situations where the mortgage investment provides at least one-half of one a comparable investment in the bond market. The mortgage portfolio, like the bond port folio, is intended to provide a high-quality income stream, less subject to fluctuations durother types of investments, for the payment of benefits.

## EQUITY INVESTMENTS

Since fixed-income investments, such as bonds and mortgages, provide only for a current income stream and make no provision for
a hedge with respect to inflation, the Ohio Re vised Code and the Board's policy provide tained by the use of equity investments in stocks and productive real estate. The Board's policy provides for flexibility in changing economic conditions and allows maximiza tion of total return from judicious use of a investments.
Productive Real Estate - The Board's in Productive Real Estate - The Board's in
vestment policy provides for the ownership of productive real estate, on an unleveraged basis, of high quality, and offering a good current return as well as substantial prospects for marare obtainable, and in addition to the apprecia are obtainable, and in addition to the apprecia ental increases in lease rentals are provide as a further method of offsetting monetary
inflation in the economy. Selection of wellinflation in the economy. Selection of wellherent in the Board's real estate investment policy.
Common Stocks - The Board's investmen in common stocks is an important and flexible element in providing for a long-term inflation return concent, dividend vield and market preciation, and provides for investment in selected stocks of conservatively financed com panies, as evidenced by debt to equity ratios internal cash flow, etc. Such companies are have proven management, and are capable of substantial flexibility in pricing and competi tion with respect to their products. Such quality stocks are selected on the basis of value, con
sidering the magnitude, stability and growth sidering the magnitude, stability and growth of dividends, or on the basis of growth of
profits and dividends in excess of the growth
rate for the economy rate for the economy.
Over a long period of time, it is anticipated
that the stock portfolio will achieve a total that the stock portfolio will achieve a total
return, including income and market appreciation, greater than that available from the fix ed-income portions of the portfolio and that such return will compare favorably with recog nized, represental by ther funds of and the size and character. Consideration is given to
the fact that portfolios perform differently in up and down cycles of the market and that complete re-structuring of the portfolio with respect to anticipated short-term movements
in the market involves considerable risk and in the market involves considerable risk and of investment policy apply only to the long term.
Realized losses are minimized by carefu Realized losses are minimized by careful
selection of companies, attention to market
timing and diversification of risk The Board's timing and diversinication of risk. The Board's policy provides that, generaly, osses may be outlook for the industry or the company, or the financial condition of the company, is declining market.

## SHORT-TERM INVESTMENTS

The Board's investment policy provides for the use of short-term investments in accordmaximize earnings of the System and to allow or flexibility in respect to market timing of ther long-term investments. Such short-term investments are selected within prescribed Government securities, banker's acceptances ertificates of deposit and prime commercia paper bearing a quality rating of

## IMPLEMENTATION

In order to implement its investment policy, the Board employs the services of one or more staff. Investment guidelines are formulated annually and reviewed at least quarterly with the investment counselor and staff to provide economic conditions. Monthly reports are made to the Board by staff with respect to implementation of investment policy, and performnce of equity investments is measured inspecialists as the Board may retain.



## GROWTH OF ASSETS

(Years Indicated)
The portfolio has steadily increased from $\$ 518.2$ million in 1974 to $\$ 788.0$ million in 1978. The increase in 1978 alone was 11.2 percent

PORTFOLIO DISTRIBUTION


## BOND PORTFOLIO YIELDS

For Calendar Years as Indicated


The yield on the System's bond portfolio has increased steadily in recent years from 7.92 percent in 1974 to 8.74 percent in 1978 with the purchase of high-quality, marketable bonds. This increasing yield compares very favorably with that of other large institutional bond portfolios on a nationwide basis. The bond portfolio forms the major segment of the System's total portfolio and grew from $\$ 248.0$ million in December, 1974 to $\$ 390.2$ million, or 49.5 percent of the total portfolio, in December, 1978.

FIVE-YEAR PORTFOLIO

## SUMMARY

| Investment Category | DECEMBER 31, 1978 |  |  |
| :---: | :---: | :---: | :---: |
|  | Book Value | $\begin{aligned} & \text { Par } \\ & \text { Value } \end{aligned}$ | Percent of Portfolio |
| U.S. Government Obligations |  |  |  |
| FHA Debentures |  |  |  |
| International Bank for Reconstruction \& Development |  |  |  |
| Corporate Obligations | \$331,971,955 | \$329,920,000 | 41.8\% |
| Canadian Obligations | 60,971,292 | 60,300,000 | 7.7 |
| G.N.M.A. Mortgage-Backed Securities |  |  |  |
| G.N.M.A. Modified Pass-Thru Mortgages | 65,159,525 | 66,358,165 | 8.4 |
| $\underset{\text { Certificates }}{\text { F.H.L.M.C. Guaranteed Mortgage }}$ |  |  |  |
| F.H.L.M.C. Guaranteed Mortgage-Backed Participation Certificates | 62,422,084 | 63,687,339 | 8.1 |
| F.H.A. \& V.A. Mortgages | 20,114,131 | 20,128,960 | 2.6 |
| H.U.D. Guaranteed Mortgages | 6,205,919 | 6,208,824 | . 8 |
| Common Stocks | 169,035,620 | 169,035,620 | 21.5 |
| Real Estate | 13,089,571 | 13,089,571 | 1.7 |
| Short-Term Investments | 58,755,665 | 59,300,000 | 7.4 |
| Totals | \$787,725,762 | \$788,028,479 | 100.0\% |


| Dec. 31, 1977 | Dec. 31, 1976 |
| :---: | :---: |
| Par Value | Par Value Value |
| \$ 13,000,000 | \$ 21,000,000 |
| 27,250 | 1,026,650 |
| 298,236,000 | 253,338,484 |
| 54,800,000 | 50,830,000 |
| 28,200,000 | 28,650,000 |
| 52,755,376 | 14,063,908 |
| 2,000,000 |  |
| 4,848,624 |  |
| 37,561,095 | 59,504,265 |
| 6,565,539 | 6,870,622 |
| 168,665,778 | 169,862,695 |
| 19,433,104 | 20,231,512 |
| 22,850,000 | 12,285,000 |
| \$708,942,766 | \$637,663,136 |


| Dec. 31, 1975 | Dec. 31, 1974 |
| :---: | :---: |
| Par Value | Par Value |
| \$ 1,722,050 | \$ 1,060,050 |
| 6,522,000 | 6,522,000 |
| 251,245,871 | 206,888,718 |
| 45,065,000 | 33,537,000 |
| 8,000,000 |  |
| 64,843,590 | 77,939,147 |
| 7,184,801 | 7,459,902 |
| 163,293,724 | 147,734,721 |
| 20,969,699 | 19,662,400 |
| 9,600,000 | 17,400,000 |
| \$578,446,735 | \$518,203,938 |

## For Calendar Years as Indicated

| ASSET CATEGORY | 1978 | 1977 | 1976 | 1975 | 1974 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Bond Portfolio | 8.74 | 8.61 | 8.55 | 8.26 | 7.92 |
| Real Estate Mortgage <br> Portfolio | 8.52 | 7.60 | 6.89 | 6.20 | 5.94 |
| $\quad$Total Fixed-Income <br> Investments | 9.13 | $\overline{8.34}$ | $\overline{8.82}$ | $\overline{8.12}$ | $\overline{75.85}$ |
| $\mathbf{7 . 8 5}$ | $\overline{7.41}$ |  |  |  |  |
| Equity Portfolio | 9.12 | 8.38 | 8.54 | 9.15 | 9.23 |
| New Invest. Return Rate <br> (New Long-Term, Fixed- <br> Income Investments) | 7.55 | 5.15 | 4.86 | 5.74 | 10.57 |
| Short-Term Investments |  |  |  |  |  |

While interest rates remained rather high, the bond portfolio continued to show significant improvement in yield during the year. This performance of the bond account and the high quality of the securities within it contribute importantly to the performance of the total portfolio.

The yields on mortgage loans reflect the System's purchase of insured or guaranteed mortgage loans in previous years when interest rates for all types of investments were considerably lower in general than at the present time. Substantial increases have been made
during the last three years in the mortgage loan portfolio yield. This has been accomplished by major new investments in high-yielding mortgage instruments backed by the Federal Home Loan Mortgage Corporation and by the Government National Mortgage Association.

The equity portfolio rates of return reflect the common stocks on a market-to-market basis, including realized and unrealized gains and losses and dividend income, as measured on a dollar-weighted basis by an independent performance measurement specialist.
9.23


NEW INVESTMENT RATE OF RETURN

The rate of return on new long-term, fixedincome investments flucuates significantly with changes in the economy but has remained at moderately high levels in recent years.


## AVAILABILITY

 OF FUNDSNew funds available for investment in 1978 were $\$ 79$ million compared to $\$ 56$ million available in 1974.

Par Value

## CORPORATE OBLIGATIONS

 Industrial| Ca | 4,000,000 |
| :---: | :---: |
| Continental Can Co. | 1,000,000 |
| Continental Oil Co. | 9,500,000 |
| Continental Group, Inc. | 3,000,000 |
| Dana Corp. | 9,250,000 |
| Deere (John) \& Co | 4,000,000 |
| Diamond Shamrock Corp. | 12,000,000 |
| Dow Chemical Co. | 6,500,000 |
| DuPont (E. I.) de Nemours Co. | 1,000,000 |
| Ford Motor Co. | 3,000,000 |
| Minnesota Mining \& Mfg. Co. | 4,000,000 |
| Penney (J. C.) Co. | 2,000,000 |
| Phillip Morris, Inc. | 3,000,000 |
| Phillips Petroleum Co. | 8,000,000 |
| Standard Brands, Inc. | 2,500,000 |
| Standard Oil Co. of California | 2,000,000 |
| Texaco, Inc. | 9,000,000 |
| Xerox Corp., Sub. Conv. Deb. | 1,220,000 |
|  | 84,970,000 |

## Telephone

| Chesapeake \& Potomac Tel. Co. of Md. |  |
| :---: | :---: |
| Chesapeake \& Potomac Tel. Co. of Va. $\qquad$ | 00 |
| Chesapeake \& Potomac Tel Co. of W. Va. | 1,000,000 |
| ncinnati Bell, Inc. | 3,000,000 |
| General Tel. Co. of Flor | 500,000 |
| General Tel. Co. of Ohio | 2,000,000 |
| General Tel. Co. of Upstate New York, Inc. $\qquad$ | 1,000,000 |
| Michigan Bell Tel. Co. | 1,500,000 |
| ountain States Tel. \& Tel. Co. | 16,000,000 |
| New Jersey Bell Tel. Co. | 4,000,000 |
|  |  |

## Par Value

 Co. ............ $12,000,000$$4,250,000$ $\begin{array}{ll}\text { Ohio Bell Tel. Co. .......................... } & 4,250,000 \\ & 2,000,000\end{array}$ Pacific Northwest Bell Tel. Co. .... $\quad 2,000,000$ Pacific Tel. \& Tel. Co Southern Bell Tel. \& Tel. Co. ........ $6,000,000$ Southern New England Tel. Co. .... $2,000,000$ Southwestern Bell Tel. Co. ........... $\frac{16,000,000}{\$ 96,250,000}$

## Power \& Light

Baltimore Gas \& Electric Co. ........ $\$ 2,250,000$ Central Illinois Public Service Co. $\quad 2,000,000$ Central Power \& Light Co. .......... $1,500,000$ Cincinnati Gas \& Electric Co. ...... $\quad 3,000,000$ Commonwealth Edison Co. ............ 2,500,000 Connecticut Light \& Power Co. .... $1,700,000$ Duke Power Co. $\qquad$ $1,00,000$
$10,000,000$ Duquesne Light Co. $\qquad$ $3,500,000$ El Paso Electric Co. ....................... $2,500,000$ Florida Power Corp. ....................... $\quad 8,000,000$ Florida Power \& Light Co. ............ $\quad 3,000,000$ Houston Lighting \& Power Co. .... $\quad 5,000,000$ $\begin{array}{lll}\text { Houston Lighting \& Power Co. ..... } & 5,000,000 \\ \text { Idaho Power Co. ......................... } & 5,000,000\end{array}$ Idaho Power Co. $\qquad$ ,000,000 $\begin{array}{lll}\text { Indianapolis Power \& Light Co. .... } & 2,650,000\end{array}$ Iowa Power \& Light Co. ................ $\quad 1,000,000$ Iowa Public Service Co. $\qquad$ $1,000,000$
$2,500,000$ Kansas Gas \& Electric Co. .......... $\quad 2,500,000$ Kansas Power \& Light Co. ............ $\quad 3,000,000$ Kentucky Utilities Co. . ................... $1,500,000$ New England Power Co. ..................... $\quad 3,000,000$ Northern Indiana Public Service Co. ............................................... $2,600,000$ Northern States Power Co. ............ $1,000,000$ Ohio Edison Co $\qquad$ 6,500,000 Oklahoma Gas \& Electric Co. ........ $\quad 4,600,000$

Pacific Gas \& Electric Co. $\qquad$ 6,000,00 Pennsylvania Power \& Light Co..... 2,500,000 Philadelphia Electric Co $14,000,000$ Public Service Electric \& Gas Co. $\quad 8,000,000$ Public Service Co. of Colorado ...... 500,000 Public Service Co. of Oklahoma .... $\quad 1,000,000$ South Carolina Electric Co. ............ $4,300,000$ Southern California Edison Co. .... $5,500,000$ Southwestern Public Service Co..... $\quad 1,500,000$ Texas Electric Service Co. ............ $\quad 500,000$ Union Electric Co. .......................... $\quad 4,000,000$ Utah Power \& Light Co. ................ $2,100,000$ Virginia Electric \& Power Co. .... $3,500,000$ West Penn Power Co. ..................... $1,000,000$ Wisconsin Power \& Light Co. ........ $\quad 4,500,000$ Wisconsin Public Service Co. ......... ,500,00 Wisconsin Public Service Co. ........ $\begin{array}{r}500,000 \\ \underline{\$ 148,700,000}\end{array}$

## CANADIAN OBLIGATIONS

## Province

Province of Ontario ....................... $\$ 20,000,000$ Province of Saskatchewan ............ $6,000,000$ $\$ 26,000,000$

## Authority, Board, Commission

Alberta Gov. Tel. Comm. ................ $\$ 2,300,000$ British Columbia Hydro \& Power Auth. ............. Hydro \& Power Manitoba Hydro-Electric Board - .... $\frac{23,500,000}{34,300,000}$

Total Bonds (Par) ................. $\$ 390,220,000$ Total Bonds (Market) ........... $\$ 359,829,969$

## SHORT-TERM INVESTMENTS

 Certificate of DepositBank of America ............................ $\$ 4,200,000$ | $\$ 4,200,000$ |
| :--- |

Par Value

## Commercial Paper

| Diamond Shamrock Corp. .............. $\$$ | 2,000,000 |
| :---: | :---: |
| Ford Motor Credit Corp. | 6,700,000 |
| General Electric Credit Corp. | 8,200,000 |
| General Mills, Inc. | 3,500,000 |
| General Motors Acceptance Corp. | 3,600,000 |
| General Tel. of the Northwest, Inc. | 1,200,000 |
| Iowa Power \& Light Co. | 2,500,000 |
| Penn Power \& Light Co. | 3,500,000 |
| Penney, (J. C.) Financial Corp. .... | 4,500,000 |
| Public Service Co. of New Mexico | 1,600,000 |
| Sears Roebuck Acceptance Corp. | 6,000,000 |
| Southwestern Public Service Co... | 1,000,000 |
| Utah Power \& Light Co. | 1,000,000 |
| West Penn Power Co. | 2,500,000 |
| Western Electric Co. | 2,000,000 |
| Weyerhaeuser Co. | 5,300,000 |
|  | 55,100,000 |
| Total Short-Term (Par) ....... \$ | 59,300,000 |
| Total Short-Term (Cost) ...... $\$$ | 58,755,665 |
| Total Short-Term (Market).... \$ | 59,030,462 |

MORTGAGE SECURITIES

## GNMA Mortgage-Backed Securities

 $7.50 \%$ $\$ 9,845,051$ $8.00 \%$........................................................................................... $36,581,913$ $8.25 \%$.................................................. 7,695,629 $8.50 \%$................................................ $\quad 1,580,184$ $\$ 66,358,165$FHLMC Mortgage-Backed Securities

| FHLMC Mortgage-Backed Securities |  |
| :---: | :---: |
| 8.25\% | 3,596,003 |
| 8.75\% | 13,571,149 |
| 9.00\% | 12,763,440 |
| 9.25\% | 25,813,119 |
| 9.50\% | 7,943,628 |
|  | \$ 63,687,339 |

## FHA Insured Mortgages



## Par Value

## H.U.D. Guaranteed Mortgages


Book Value
PRODUCTIVE REAL ESTATE
Land and Buildings

BOND PORTFOLIO BY MATURITY December 31, 1978


RATINGS BY MOODY'S
December 31, 1978

BOND PORTFOLIO BY INTEREST RATES
December 31, 1978


All of the bonds in the portfolio fall within the top three grades of the nine bond quality ratings established by Moody's Investors Service, Inc.

DISTRIBUTION OF 1978
MORTGAGE PORTFOLIO

4.0\% HUD Guaranteed Loans
1.5\% VA Guaranteed Loans

COMMON STOCKS

| Number of Shares |  | Cost | Market |  |
| :---: | :---: | :---: | :---: | :---: |
| 13,000 | Aetna Life \& Casualty Co. ...................... $\$$ | 464,000 | \$ | 503,750 |
| 23,200 | Affiliated Bankshares of Colorado, Inc. .... | 995,280 |  | 510,410 |
| 41,820 | Air Products \& Chemicals, Inc. .................. | 1,508,066 |  | 987,997 |
| 30,000 | AMAX, Inc. | 1,432,222 |  | 1,462,500. |
| 30,000 | American Express Co. ............................. | 1,337,822 |  | 873,750 |
| 25,000 | American Home Products Corp. ............... | 980,360 |  | 703,125 |
| 31,562 | American International Group, Inc. ........... | 1,702,385 |  | 1,601,771 |
| 92,200 | American Telephone \& Telegraph Co. ........ | 5,057,835 |  | 5,589,625 |
| 25,600 | Anheuser Busch, Inc. | 1,345,515 |  | 608,000 |
| 58,880 | Arizona Bank ............... | 1,005,974 |  | 839,040 |
| 39,500 | Avon Products, Inc. | 3,844,127 |  | 2,004,625 |
| 56,000 | Bank America Corp. | 1,486,910 |  | 1,442,000 |
| 29,500 | Black \& Decker Manufacturing Co. ............ | 1,139,355 |  | 490,437 |
| 40,000 | Brown Forman Distilling Corp. (Class B) | 1,100,770 |  | 1,360,000 |
| 40,000 | C.I.T. Financial Corp. .............................. | 1,735,951 |  | 1,255,000 |
| 15,000 | Cities Service Co. | 802,812 |  | 808,125 |
| 32,600 | Coca Cola Co. | 2,168,560 |  | 1,430,325 |
| 56,400 | Colgate Palmolive Co. .............................. | 1,864,575 |  | 937,650 |
| 42,000 | Continental Oil Co. | 1,249,860 |  | 1,181,250 |
| 45,000 | Deere \& Co. | 1,295,392 |  | 1,558,125 |
| 30,378 | Disney, Walt Productions ......................... | 1,845,915 |  | 1,222,714 |
| 10,000 | Dow Chemical Co. | 235,500 |  | 251,250 |
| 19,000 | Dun \& Bradstreet Cos., Inc. ..................... | 597,912 |  | 662,625 |
| 18,000 | Du Pont (E.I.) de Nemours \& Co. | 2,551,921 |  | 2,286,000 |
| 45,000 | Eastman Kodak Co. | 5,291,622 |  | 2,610,000 |
| 86,000 | Emerson Electric Co. | 3,595,564 |  | 3,063,750 |
| 75,400 | Exxon Corp. | 3,470,726 |  | 3,704,025 |
| 32,000 | Federated Department Stores, Inc. ........... | 1,595,617 |  | 1,024,000 |
| 15,000 | First Bank Systems, Inc. | 857,875 |  | 555,000 |
| 30,800 | Fischbach \& Moore, Inc. ............................ | 2,019,575 |  | 731,500 |
| 29,000 | General Electric Co. | 1,460,818 |  | 1,366,625 |
| 20,600 | General Motors Corp. | 1,421,445 |  | 1,117,550 |
| 44,000 | Getty Oil Co. | 1,984,935 |  | 1,661,000 |
| 38,400 | Grainger (W.W.) Inc. ................................. | 1,393,616 |  | 1,248,000 |
| 35,000 | Hercules, Inc. .......................................... | 905,813 |  | 573,125 |


| Number of Shares |  | Cost |  | Market |
| :---: | :---: | :---: | :---: | :---: |
| 7,000 | Hewlett Packard Co. ............................... \$ | 796,814 | \$ | 629,125 |
| 35,000 | Honeywell, Inc. ........................................ | 1,923,750 |  | 2,432,500 |
| 50,000 | Howard Johnson Co., Inc. ......................... | 1,591,748 |  | 487,500 |
| 15,000 | Ingersoll Rand Co. ... | 1,162,897 |  | 727,500 |
| 23,500 | International Business Machines Corp. .... | 6,144,248 |  | 7,005,937 |
| 35,000 | International Paper Co. | 2,060,025 |  | 1,277,500 |
| 70,000 | International Telephone \& Telegraph ........ | 3,202,284 |  | 1,898,750 |
| 27,700 | Johnson \& Johnson Co. | 3,455,468 |  | 2,042,875 |
| 40,000 | Kimberly Clark Corp. | 1,772,700 |  | 1,635,000 |
| 59,000 | K Mart, Inc. ............................................ | 2,548,788 |  | 1,334,875 |
| 46,000 | Knight Ridder Newspapers, Inc. .............. | 1,210,760 |  | 1,040,750 |
| 40,000 | Kraft, Inc. ...................................... | 1,880,848 |  | 1,790,000 |
| 40,000 | Lilly, Eli \& Co. ........................................ | 3,187,290 |  | 1,915,000 |
| 25,000 | M.G.I.C. Investment Corp. ........................ | 1,675,935 |  | 459,375 |
| 20,000 | McDonald's Corp. ..................................... | 1,249,832 |  | 930,000 |
| 41,400 | Merck \& Co., Inc. .-................................ | 3,639,007 |  | 2,799,675 |
| 50,000 | Minnesota Mining \& Manufacturing Co. .... | 3,739,530 |  | 3,143,750 |
| 30,000 | Mobil Oil Corp. ........................................ | 1,986,450 |  | 2,085,000 |
| 57,000 | Monsanto Co. | 3,551,327 |  | 2,679,000 |
| 35,000 | Morgan, J.P. Co. .. | 2,041,074 |  | 1,588,125 |
| 30,000 | Motorola, Inc. .......................................... | 1,921,845 |  | 1,196,250 |
| 45,000 | NL Industries, Inc. .................................. | 997,475 |  | 922,500 |
| 47,000 | Northern States Power Co. | 1,355,513 |  | 1,104,500 |
| 45,000 | Northwest Airlines, Inc. | 2,041,431 |  | 1,282,500 |
| 60,000 | Ohio Edison Co. ......................................... | 1,225,675 |  | 892,500 |
| 41,300 | Penney, (J.C.) Co., Inc. ............................ | 2,840,741 |  | 1,249,325 |
| 12,000 | Pfizer, Inc. | 582,750 |  | 394,500 |
| 30,000 | Phillips Petroleum Co. ............................ | 981,126 |  | 948,750 |
| 10,000 | Polaroid Corp. ...... | 1,295,107 |  | 517,500 |
| 31,000 | Procter \& Gamble Co. ............................... | 3,298,166 |  | 2,755,125 |
| 40,000 | Reynolds, (R.J.) Industries, Inc. .............. | 2,448,920 |  | 2,265,000 |
| 50,300 | Robins (A.H.) Co., Inc. ............................ | 1,519,499 |  | 440,125 |
| 25,000 | St. Regis Paper Co. ................................ | 1,143,445 |  | 706,250 |
| 35,000 | Santa Fe International Corp. ..................... | 1,198,425 |  | 984,375 |
| 80,000 | Schering Plough Corp. ............................. | 3,646,558 |  | 2,370,000 |

